Appendix A

building better communications

corporate communications improvement plan

November 2003

Connecting with Communities (ODPM, IDeA, LGA) criteria	Action	Delivery date	Who	Outcome	Measure
Leads communications from the very top, politically and managerially. Commitment of time from the top people and regular access to them by the communications team.	 Introduce fortnightly strategic planning meetings between Leader, CE & Head of Communications 	Nov 03	CE, Leader. HoC	Communications planning aligned much more closely with council-wide strategy & policy programme	Quarterly review of planned communications activities & evaluation of media coverage at COT & individually with Executive members
	 Add monthly comms item to COT & SMT agendas 	Jan 03	CE	Senior management ownership of proactive communications agenda	
	 Improve communications planning 	Nov 03	All	Tighter co-ordination of PR activities, events, announcements, launches etc	
Develops a corporate communications strategy with senior input from service departments.	 Agree corporate communications framework based on council vision and five priorities 	Nov 03	Exec	Higher public awareness of council priorities and council actions to achieve them	New measure introduced to MORI surveys in 2004 and 2006 to test public awareness of 5 priorities & council / partner actions to achieve them
	 Produce annual communications plan for each priority with clear timeframes & dedicated budgets (as part of annual budget and business planning process) 	Mar 03 (for full year effect 04/05 onwards)	Exec / COT / HoC	Budget and resources freed up to focus on high profile campaigns and other communications activities within corporate communications framework	(Consider smaller survey in alternate years to assess awareness of 5 priorities & actions to address them)

Connecting with Communities (ODPM, IDeA, LGA) criteria	Action	Delivery date	Who	Outcome	Measure
Continued Develops a corporate communications strategy with senior input from service departments.	 Develop editorial policy for Southwark Life, annual review, council tax / BVPP leaflet & other corporate publications that reflects five priorities 	Nov 03	HoC (Ldr / CE)	Strong consistency of message across all major council publications	MORI - see previous page
Develops and maintains a strong and consistent brand. Adequate investment in design, print and promotion to ensure a professional image.	 Instigate dep'tl communication audits to assess current activity inc volumes, branding, suitability, quality & spend Enhance corporate identity to inc. signs & branding for council 	Nov 03 Dec 03	HoC Comms mgrs <u>F@S</u> group	Better consistency, quality & value for money; could free up budget for high profile campaigns Residents & other stakeholders better able to make value for money judgements	Annual audit plus random sample audits throughout the year Plus Well-informed measure in bi-annual MORI surveys
	 investment programmes etc Move ultimate QA and branding audit role to communications managers, for all comms materials generated within the council 	Pilot from Dec 03; for real from April 04	CO / ACEs comms mgrs	Consistency, quality and value for money	

Connecting with Communities (ODPM, IDeA, LGA) criteria	Action	Delivery date	Who	Outcome	Measure
Produces a basic range of standard publications to a high standard; a regular residents' publication; an A- Z guide; statutory publications; and a range of leaflets on service delivery.	 Audit all publications (see above) & draw together definitive council-wide list Adopt new approach to co-ordinating & distributing publications via comm.'s managers 	Nov 03 Feb 04	ACE HoC Comms team Comms team + Best Value Team	Greater consistency of style, accessibility, quality & message Information is taken out to people where they already are	Well informed measure in bi-annual MORI surveys
Manage media relations effectively. Respond to media enquiries; promote the council; train media spokespeople; handle crisis PR; and install systems to ensure accurate targeting and evaluation of media coverage.	 Establish reputation baseline & develop detailed project plan to build reputation in target areas Agree 'hit list' of national / specialist / trade journalists for specific targeting activity 	Nov 03 Feb 04	MORI / CE / HoC Exec / COT / Comms team	Higher profile for Southwark and enhanced reputation in pre- determined target areas Higher profile and improved reputation; first stop for journalists looking for an example 'on the ground'	Bi-annual reputation audit Plus Annual survey of journalists by Communications Team Plus Regular tracking & trend analysis of media coverage in target media

Connecting with Communities (ODPM, IDeA, LGA) criteria	Action	Delivery date	Who	Outcome	Measure
(continued) Manage media relations effectively. Respond to media enquiries; promote the council; train media spokespeople; handle crisis PR; and install systems to ensure accurate targeting and evaluation of media coverage.	 Identify areas of strength, innovation & leadership and establish a rolling programme of conferences, seminars & national platform opportunities 	Feb 04	Exec / COT?AC Es	Higher profile and improved reputation.	See previous page
	 Exploit new enhancements to media management software to the full to provide better analysis and evaluation of coverage 	Oct 03 (& ongoing)	Media relations mgr	Increasingly sophisticated evaluation linked with key messages etc	
Join up communications and consultation. Ensure effective two-way communication with residents and find creative ways of communicating with hard to reach groups.	 Enhance & expand current consultation work on comm' effectiveness /channels etc (eg income management survey) 	Ongoing	HoC / Corp Consult Mgr / Comms team	Continuing feedback from residents about their preferred channels for accessing information	Periodic suites of communications questions in MORI & other consultation exercises

Connecting with Communities criteria		Delivery date	Who	Outcome	Measure
(Conitnued) Join up communications and consultation. Ensure effective two-way communication with residents and find creative	 Work with consultation team to develop evaluation methodology 	Nov 03 (subject to growth)	Deputy Ldr ACE, comms team	Improved effectiveness and reach for future campaigns	Annual evaluation of evaluation mechanisms
ways of communicating with hard to reach groups.	 Continue to support community councils, scrutiny & decision making structure through ongoing publicity programme, S Life and website 	ongoing		Continuing profile for community councils	MORI survey
Market the authority and its services, including individual services and the overall promotion of the council to visitors and partners.	 Review current marketing activity as part of detailed communications audit (see earlier) 	Nov 03	ACE HoC	Stronger 'sense of Southwark' for all proactive marketing materials focusing on tourism, culture and events	Annual audit by communications managers
	 Review marketing strategy for tourism and events 		Comms mgrs – regen & env		
	 Develop single style for all tourism, culture and events based marketing activities 		as above		

Connecting with Communities criteria	Action	Delivery date	Who	Outcome	Measure
Maintain and develop a user- friendly website. Use electronic communications to target information and create a dialogue with local residents.	 Develop an annual development plan for the website (& subsequently portal) that is properly budgeted and resourced, (as part of the annual budget and business planning process) 	Mar 03 (for full year effect 04/05 onwards)	New media mgr	Increasing number of IEG milestones met Positive trend in usage figures	Annual SOCITM report on website
	 Develop on-line discussion forums to encourage two- way dialogue with residents 	Oct 03	HoC	Increasing number of users participating in forums	Usage monitor via CMS
	 Procure kiosks design and installation and provide ongoing management of content and future enhancements 	Jan 04	New media mgr / HoC	Positive trend in usage figures	Via Cityspace monitor